

Minutes of the pre-bid meeting for tender for All-in-one integrated android handheld device with Printer held on 21st September 2017 at 15:00 hours at Rashtriya e-Market Services Private Limited, Bengaluru

Members Present:

ReMSL
(Sriuyths)

Companies Representatives
(Sriuyths)

1. V. Krishnamurthy,
Senior Consultant (F&A) ReMS
2. Raghavendra S. Handral,
Senior Manager (IT Network)
3. Siva Kumar A R S,
Deputy Manager (IT Network)

1. Ajit Panigrahi
M/s. JustLikeNew Technologies Pvt. Ltd.,
Bengaluru
2. Nandakumar & S Reddy
M/s. Analogics Tech India Ltd., Hyderabad
3. Tejaswi C D & Sridhar E
M/s. NGX Technologies Pvt. Ltd., Bangalore
4. Sujit Kumar Singh
M/s. ID TECH Solutions Pvt. Ltd., Gurgaon
5. Venkatesh D.R.
M/s. Suprawin Technologies Ltd., Bangalore
6. Mohd Mujahid Basha
M/s. Datamini Technologies Ltd, Mumbai
7. Arunan V.
M/s. QuantumAeon Embedded Systems,
Chennai
8. Anilkumar
M/s. Linkwell Telesystems Pvt. Ltd.,
Bengaluru
9. Harish
M/s. Evolute, Mumbai

The Chairman of the committee welcomed representatives of Companies and commenced the meeting.

1. Clarifications sought and provided

During the meeting, representatives of the companies raised several points on various aspects of the tender document. The Chairman and other committee members clarified these points one by one. Various queries (**Q**) raised by the representatives and the responses (**R**) provided by the committee members are documented as under:

Q-1: Clause No.: 3.3 - Qualification criterion - Experience: Whether experience with handheld device of any other operating systems can be considered?

R: Clause No. 3.3 shall be substituted with the following.

The tenderer shall have past experience in supply and maintenance of handheld devices for a minimum period of 1 year, with any Operating System. Documentary evidence in support of this experience by way of certificate of successful installation of similar equipment and maintenance, issued by companies of repute shall be furnished.

Q-2: Clause No.: 3.3 - Qualification criterion - Experience: To prescribe experience of two Government / PSU project of Rs.50 crores each as minimum criteria.

R: No change in clause 3.3 of the Tender document is proposed. The clause in the current form shall continue.

Q-3: Clause No.: 3.4 - Contradicts with clause 3.1? The average turnover may be reduced to Rs. 2 crores.

R: Clause No. 3.4 shall be substituted with the following.

The tenderer must have an average annual turnover of at least Rs. 2 crores during the last three years (FY 2014-15, FY 2015-16 & FY 2016-17).

Q-4: Clause No.: 3.4 - Qualification criterion: Annual turnover can be considered as Rs.50 crores.

R: The revised clause 3.4 as above shall prevail.

Q-5: Clause No.: 9.1 - Earnest Money Deposit: Bank guarantee can be considered for furnishing EMD.

R: The tender clause remains unchanged.

Q-6: Clause No.: 9.1 - Earnest Money Deposit: EMD of Rs.15,00,000/- instead of Rs.1,50,000 can be considered.

R: The tender clause remains unchanged.

Q-7: Clause No.: 11.2 - As all hand-held device manufacturer change/upgrade their devices frequently, MAF – Manufacturer Authorization Form can be asked from the tenderer for support.

R: In clause 11.2 of the Tender document, the following sub-clause (ee) shall be added after sub-clause (e) and before sub-clause (f)

ee) Manufacturer Authorisation form (MAF) / OEM certification.

Q-8: Clause No.: 25.1 – Warranty: The initial warranty can be 3 years along with AMC for next 2 years.

R: Clause 25.1 of the Tender document shall be substituted with the following.

Post supply warranty is an important aspect of the tender. The device supplied shall carry an initial warranty period of two years. The initial warranty period will be followed by an AMC period for two years thereafter.

Q-9: Clause No.: 28.2 – Payment Terms: To consider release of 10% of invoice value held as performance security till warranty period against Bank guarantee and similarly for the 10% of invoice value to be held till the end of first AMC period.

R: Clause 28.2 of the Tender document shall be substituted with the following.

After satisfactory completion of the warranty period of 12 months from the date of successful installation and testing of devices at APMCs, 10% of the value of the invoice shall be released. The balance 10% of the value of the invoice shall be released after completion of the warranty period of 24 months against furnishing of a bank guarantee for an equivalent amount issued by a Scheduled Bank as per the format provided by ReMS. The bank guarantee shall be kept valid by the vendor till the completion of the AMC period of 26 months.”

Q-10: Clause No.: 31.1: It is stated in the tender document that the devices shall be delivered and tested at various locations as indicated as in Annexure VII or at any other additional locations as directed by the company. Please furnish list of additional locations.

R: The list of additional locations will be identified and intimated in due course.

Q-11: Annexure IV: CPU with single core may be considered?

R: The specification in the Tender document remains unchanged.

Q-12: Annexure IV: CPU frequency of standard hand-held devices is 1.0 Ghz and further there would not be much difference in performance between 1.0 Ghz and 1.2 Ghz, hence 1.0 Ghz could be considered.

R: The third column in serial no. 2 in the Table in Annexure IV shall be substituted with the following.

1.0 Ghz Quad core and above.

Q-13: Annexure IV: Operating system Android 5.1 and above instead of Android 4.4 and above may be considered.

R: The third column in serial no. 3 in the Table in Annexure IV shall be substituted with the following.

Android 5.1 and above.

Q-14: Annexure IV: Flash memory 8 GB and above can be considered instead of 4GB.

R: The specification in the Tender document remains unchanged.

Q-15: Annexure IV: LCD screen size of the hand-held device could be considered as 3.5" /4.0"/ 5.0".

R: The third column in serial no. 6 in the Table in Annexure IV shall be substituted with the following.

LCD screen size of 5.0" and above.

Q-16: Annexure IV: Micro USB port does not support any kind of PCI-PTS device for security reasons and can be removed.

R: Micro USB port is required to retrieve the data/debug the device in case of failure of hand held device. The Tender specification is unchanged.

Q-17: Annexure IV: Physical scan button is not needed as scan can be done through camera application.

R: The third column in serial no. 22 in the Table in Annexure IV shall be substituted with the following.

Button-1x Power button,1x Volume button”.

Q-18: Annexure IV: Network – 2G / 3G can be considered instead of 4G.

R: The tender specification remains unchanged.

Q-19: Annexure IV: Bluetooth 2.0 can be considered.

R: The tender specification remains unchanged.

Q-20: Annexure IV: Headphone interface hole is not needed, as speakers can be used.

R: The third column in serial no. 16 in the Table in Annexure IV shall be substituted with the following.

Interface- 1x Micro USB debug port, 1x SIM card slot, 1x charging Thimble.

Q-21: Annexure IV: As Print Speed 50mm/s to 60 mm/s is the industry standard, the specification may be modified as 50mm/s instead of 75 mm/s.

R: The third column in serial no. 18 in the Table in Annexure IV shall be substituted with the following.

Print speed - 50 mm/s and above.

Q-22: Annexure IV: Battery of 5000 mAh, 3.7V / 2600 mAh, 7.4V can be considered instead of 3500 mAh 3.7V as android is power hungry and frequent charging will damage the battery.

R: The third column in serial no. 14 in the Table in Annexure IV shall be substituted with the following.

Battery 3.7V, 4200 mAh and above.

Q-23: Annexure IV – Optional: a) STQC certified finger printer scanner can be added.
b) Certifications like BIS / FCC / EMV can be made mandatory.

R: These are optional features. Vendors may opt to provide these features in the device.

Q-24: Clause No.: 2 – Tender Schedule: Due to festival holidays, it is requested to extend the last date for uploading completed tender documents by one week.

R: The revised tender schedule shall be as per (2) below.

Participants were informed that they may refer to (3) below regarding the revised Price Bid Guidelines.

For the convenience of Tenderers, changes to the specifications of the device as above have been incorporated and a revised Annexure IV may be seen in (4) below.

The clarifications as above shall form a part of the Tender document: ReMSL/ADM/03-05/2017-18.

The Company representatives were informed that the clarifications on the points raised will be posted on ReMS website as well as on the e-procurement portal.

The Chairman thanked all persons present and the meeting was concluded.

Sd/-
(Siva Kumar A R S)
Member

Sd/-
(Raghavendra S. Handral)
Member

Sd/-
(V. Krishnamurthy)
Chairman

2. Revised Tender Schedule

Sl. No.	Description	Date	Time
1	Commencement of issue of Tender document through company website	01-09-2017	16.00 hours
2	Last date for downloading Tender document through e-procurement portal	15-09-2017	16.00 hours
3	Last date and time for seeking clarifications	18-09-2017	16.00 hours
4	Pre-bid meeting of Tenderers at ReMS office	21-09-2017	15.00 hours
5	Last date and time for uploading completed tender documents	06-10-2017	16.00 hours

6	Opening of Technical tender forms	07-10-2017	16.00 hours
7	Announcement of Technically qualified tenderers	10-10-2017	11.00 hours
8	Opening of price bids	12-10-2017	15.00 hours
9	Announcement of the Lowest Tenderer	17-10-2017	11.00 hours
10	Communication by the successful Tenderer of acceptance of award of work	23-10-2017	16.00 hours

3. Revised Bid Guidelines

ANNEXURE-III

Revised Price Bid Guidelines

The Bidder shall quote the prices in e-procurement portal of Government of Karnataka in accordance with the instructions indicated in the portal.

Sl. No.	Items	Qty. in Units#
1	All-in-one integrated android handheld device with printer with 2 years warranty period	1060
2	First AMC	1060
3	Second AMC	1060

Quantity mentioned is approx. and may vary \pm 10%.

Note:

Bidders shall quote all-inclusive price i.e. price inclusive of taxes, transportation and delivery to respective locations handling, testing, insurance and all other expenses till delivery at the locations notified in Annexure-VII or other locations that will be intimated

The all-inclusive price including the taxes / duties shall be quoted by the bidders in the e-procurement portal of Government of Karnataka, duly specifying the name of taxes/ duties and percentages included in the price.

Any variation in taxes shall be to the account of ReMS

4. Revised Technical specifications

REVISED ANNEXURE-IV

Compliance to Technical Parameters: All-in-one integrated android handheld device with printer:

Sl. No.	Features	Revised Specifications	Compliance Yes/No	Actual Specification
1	CPU	Quad core and above		
2	CPU Frequency	1.0 GHZ Quad Core and above		
3	Operating System	ANDROID 5.1 and above		
4	RAM	1 GB and above		
5	FLASH	4GB and above. Expandable up to 32 GB		
6	LCD Screen	5.0" and above		
7	Touch Panel	Capacitive Panel		
8	Network	3G: WCDMA850/900/1900/2100MHZ		
		GSM:850/900/1900/2100MHZ		
		4G(LTE):TD-LTE /FDD-LTE		
9	WIFI	WIFI 802.11b/g/n(2.4G)		
10	Bluetooth	Bluetooth 3.0/4.0 IBEACON Supported		
11	Camera	5MP and above		
12	GPS	Yes		
13	A-GPS	Yes		
14	Battery	3.7V 4200mAh and above		
15	Printer	Thermal printer 58MM		
16	Interface	1xMicro USB Debug Port, 1xSIM Card Slot, 1x Charging Thimble		
17	Paper Width	58mm		
18	Print Speed	50mm/s and above		
19	Life of Print Head	50KM and above		
20	Diameter of Paper Roll	30mm		
21	Power Adapter	Input 100-240v; Output:5.5V/2A		
22	Button	1x Power Button, 1x Volume Button		

Sl. No.	Features	Revised Specifications	Compliance Yes/No	Actual Specification
23	Regional language	Should support language like Kannada, English, & Hindi		
24	SDK	SDK should be provided by the vendor as and when required to our development team, to accommodate the change request for the smooth running of the application. SDK updates required shall be supplied by the vendor free of cost till the end of AMC period.		